

## 2016 Q3 Legislative Lobbyist Compensation Report Highlights

### By Firm and by Principal, based on Median Figures

Firms Earning More than \$200K	Amount Earned (based on Median Figures)
Ballard Partners	\$ 2,262,000
Ronald L. Book PA	\$ 1,505,000
Southern Strategy Group	\$ 1,495,000
Capital City Consulting LLC	\$ 1,435,000
Greenberg Traurig PA	\$ 1,030,000
Corcoran & Johnston	\$ 892,000
The Rubin Group	\$ 826,000
Johnson & Blanton	\$ 790,000
GrayRobinson PA	\$ 781,000
Metz Husband & Daughton PA	\$ 615,000
Buchanan Ingersoll & Rooney PC	\$ 553,000
Floridian Partners LLC	\$ 550,000
Smith Bryan & Myers Inc	\$ 510,000
The Mayernick Group LLC	\$ 430,000
Anfield Consulting	\$ 375,000
Colodny Fass, P.A.	\$ 375,000
The Advocacy Group at Cardenas Partners LLC	\$ 355,000
Heffley & Associates	\$ 350,000
The Fiorentino Group	\$ 330,000
Capitol Insight LLC	\$ 305,000
Spearman Management Inc	\$ 295,000
Becker & Poliakoff PA	\$ 285,000
Advantage Consulting Team	\$ 280,000
Gunster Yoakley & Stewart PA	\$ 255,000
Holland & Knight LLP	\$ 250,000
Gomez Barker Associates Inc	\$ 235,000
Strategos Public Affairs LLC	\$ 234,000
Rutledge Ecenia PA	\$ 230,000
PooleMcKinley	\$ 230,000
Pittman Law Group PL	\$ 225,000
Ramba Consulting Group LLC	\$ 225,000
William J. Peebles PA	\$ 210,000
Mixon & Associates	\$ 205,000
Adams St. Advocates	\$ 200,000

Registered Legislative Lobbying Firms reported earning a median figure of **\$31,700,000** during Q3 (July-Sept.) of 2016.

Principals Paying more than \$79K	Amount Paid (based on Median Figures)
AT&T	\$ 255,000
United States Sugar Corporation	\$ 213,000
HCA Healthcare	\$ 156,000
Automated Healthcare Solutions	\$ 155,000
Florida Crystals Corporation	\$ 140,000
Florida Medical Association	\$ 130,000
TECO Energy, Inc	\$ 130,000
Safety Net Hospital Alliance of Florida	\$ 130,000
Florida Power & Light Company	\$ 125,000
Dosal Tobacco Corporation	\$ 120,000
Seminole Tribe of Florida	\$ 115,000
Florida Optometry Eye Health Fund, Inc	\$ 111,000
Associated Industries of Florida	\$ 110,000
Uber Technologies, Inc	\$ 105,000
RAI Services Company	\$ 105,000
Harris Corporation	\$ 100,000
Florida Hospital Association	\$ 100,000
U.S. Chamber Institute for Legal Reform	\$ 90,000
Nova Southeastern University	\$ 90,000
Florida Justice Association	\$ 90,000
Miami-Dade County	\$ 90,000
American Traffic Solutions, Inc	\$ 90,000
Altria Client Services LLC and its Affiliates	\$ 90,000
Performance Title Services, Inc	\$ 90,000
Title Clerk Consulting Company, LLC	\$ 90,000
Shands Healthcare	\$ 84,000
Palm Beach County Sheriff's Office	\$ 80,000
ALICO Incorporated	\$ 80,000
Broward County	\$ 80,000
AMI Kids, Inc	\$ 79,000

Registered Principals reported paying legislative lobbyists a median figure of **\$30,405,000** during Q3 (July-Sept.) of 2016.

Related Research:

[Total 2016 Compensation Data: Q1-Q3 \[XLS\]](#)

Source: Lobbyist Registration Office, <https://floridalobbyist.gov/>; Accessed November 15, 2016.