

## 2017 Q1 Legislative Lobbyist Compensation Report Highlights

### By Firm and by Principal, based on Median Figures

Firms Earning More than \$275K	Amount Earned (based on Median Figures)
Ballard Partners	\$ 2,449,000
Southern Strategy Group	\$ 2,385,000
Ronald L. Book PA	\$ 2,054,000
Capital City Consulting LLC	\$ 1,650,000
Greenberg Traurig PA	\$ 1,265,000
GrayRobinson PA	\$ 1,145,000
The Rubin Group	\$ 936,000
Floridian Partners LLC	\$ 935,000
Johnson & Blanton	\$ 910,000
Metz Husband & Daughton PA	\$ 882,000
Corcoran & Johnston	\$ 868,000
The Mayernick Group LLC	\$ 791,000
Smith Bryan & Myers Inc	\$ 680,000
Rutledge Ecenia PA	\$ 615,000
Buchanan Ingersoll & Rooney PC	\$ 570,000
Becker & Poliakoff PA	\$ 555,000
Anfield Consulting	\$ 495,000
The Advocacy Group at Cardenas Partners LLC	\$ 495,000
Colodny Fass	\$ 410,000
Ramba Consulting Group LLC	\$ 380,000
Advantage Consulting Team	\$ 365,000
Holland & Knight LLP	\$ 360,000
The Fiorentino Group	\$ 355,000
Gunster Yoakley & Stewart PA	\$ 350,000
Foley & Lardner LLP	\$ 335,000
Adams St. Advocates	\$ 310,000
PooleMcKinley	\$ 310,000
Peebles & Smith, Inc.	\$ 300,000
Strategos Public Affairs LLC	\$ 280,000
Heffley & Associates	\$ 275,000
Jones Walker LLP	\$ 275,000
Pittman Law Group PL	\$ 275,000

Registered Legislative Lobbying Firms reported earning a median figure of **\$35,775,000** during Q1 (Jan.-Mar.) of 2017.

Questions or Comments? Contact the Research Desk (850) 915-0100 ext. 1 | [research@lobbytools.com](mailto:research@lobbytools.com)

Principals Paying more than \$90K	Amount Paid (based on Median Figures)
FCCI Insurance Group	\$ 383,000
AT&T	\$ 275,000
State Farm Mutual Automobile Insurance Company	\$ 255,000
Associated Industries of Florida	\$ 250,000
United States Sugar Corporation	\$ 243,000
San Felasco Nurseries, Inc.	\$ 179,000
Automated Healthcare Solutions	\$ 165,000
RAI Services Company	\$ 150,000
Florida Power & Light Company	\$ 140,000
Dosal Tobacco Corporation	\$ 135,000
Uber Technologies, Inc	\$ 135,000
Small County Coalition	\$ 134,000
General Motors LLC	\$ 132,000
Florida Crystals Corporation	\$ 130,000
TECO Energy, Inc	\$ 130,000
Florida Optometry Eye Health Fund, Inc	\$ 126,000
Safety Net Hospital Alliance of Florida	\$ 125,000
Florida Medical Association	\$ 125,000
HCA Healthcare	\$ 121,000
Florida Health Care Association	\$ 115,000
Seminole Tribe of Florida	\$ 115,000
Osceola Legislative Effort	\$ 110,000
MCNA Dental Plans	\$ 110,000
American Traffic Solutions, Inc	\$ 105,000
Altria Client Services LLC and its Affiliates	\$ 105,000
Florida Hospital Association	\$ 105,000
Florida Insurance Council	\$ 100,000
Shands Teaching Hospital and Clinics, Inc.	\$ 98,000
Florida Justice Association	\$ 95,000
Harris Corporation	\$ 90,000
ALICO Incorporated	\$ 90,000
Miami-Dade County	\$ 90,000
Nova Southeastern University	\$ 90,000

Registered Principals reported paying legislative lobbyists a median figure of **\$38,424,000** during Q1 (Jan.-Mar.) of 2017.

Related Research:

[Total 2017 Compensation Data: Q1 \[XLS\]](#)

Source: Lobbyist Registration Office, <https://floridalobbyist.gov/>; Accessed May 16, 2017.